



KPMG and REC, UK Report on Jobs: London

Downturn in permanent placements deepens in **October**

37.1

PERMANENT PLACEMENTS INDEX OCT '23

54.0

TEMPORARY BILLINGS **INDEX** OCT '23

Permanent placements fall at quicker rate

Steeper increase in staff availability

Fresh rise in demand for temporary staff

Commenting on the latest survey results, Anna Purchas, London Office Senior Partner at KPMG said:

"Employers in London have not put the brakes on recruitment, but they are choosing to fill vacancies with temporary staff as they wait for the economy to start to show signs of growth. Those employers who are making targeted hires are seeing the pool of available talent grow, however, starting salaries across both permanent and temporary placements show no sign of slowing down as competition to secure specific skills remains fierce.

"The jobs market across the UK remains volatile and employers in London really need to focus and invest in retaining and reskilling their staff as they head into a new year where the economy could start to turn the corner, putting growth firmly back on the agenda."

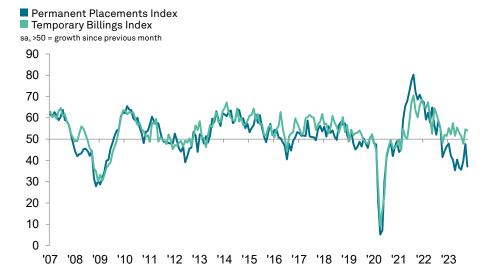
Neil Carberry, REC Chief Executive, said:

"In many ways, the labour market is marking time waiting for the brakes to be taken off growth by the Bank of England. While permanent hiring is still the Bank of England. While permanent hiring is still declining, temporary hiring continues to pick up the slack — with billings growing solidly on the back of rising wages. While the rate of pay growth has now returned to more normal parameters, it is still strong, especially in sectors where staff remain in short supply in London, such as blue collar and hospitality. Redundancies and weakening demand for labour were key factors behind the growth in available permanent workers. Looking to the Autumn Statement, businesses and Government need to be aware that the return of growth will reveal shortages more widely — action on skills, welfare-to-work programmes and immigration reform will be needed to prevent a return to growth being squandered." being squandered.'

Neil Carberry added:

"Healthcare providers are ramping up their hiring ahead of the winter, but candidate supply is short. Agency medical staff are keeping wards open and getting patients treated - they need a bit more support from Government. Reforming capped onframework agency rates so pay for temps working on-framework can rise for the first time in four years will save Government money as they will end up using far fewer emergency shifts, and it will reward a part of the NHS workforce that is too often overlooked.

The KPMG and REC, UK Report on Jobs: London is compiled by S&P Global from responses to questionnaires sent to around 100 recruitment and employment consultancies in London.









Staff appointments

Recruitment consultancies report on the number of people placed in permanent jobs each month, and their revenues (billings) received from placing people in temporary or contract positions at employers.



Sharp and accelerated downturn in permanent placements

Recruiters based in London indicated a thirteenth consecutive monthly contraction in permanent staff appointments during October. The rate of decrease accelerated notably from September to signal a substantial decline that was the quickest in three months. Surveyed recruiters reported fewer vacancies due to economic uncertainty, hiring freezes and a growing preference for short-term labour among clients amid the current climate.

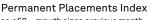
Of the four monitored English regions, London recorded by far the most pronounced drop in placements.

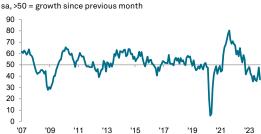


Sustained growth in temp billings

October data highlighted back-to-back expansions in temp billings across the capital. The rate of increase was slightly weaker than seen in September, but strong overall. A growing appetite for short-term staff among employers was said to have driven the latest upturn.

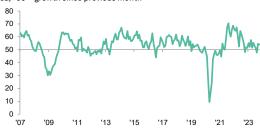
Three of the four surveyed English regions registered an uptick in billings received from the employment of temporary staff, with London recording the strongest expansion for the second month running.





Temporary Billings Index

sa, >50 = growth since previous month



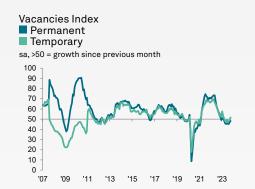
sa, >50 = growth since previous month

UK London UK London May-23 43.8 40.4 50.7 55.5 Jun-23 46.4 36.6 51.1 53.1 Jul-23 42.4 35.6 50.2 51.4 Aug-23 38.9 39.8 49.5 47.8 Sep-23 45.1 47.7 51.6 54.6 Oct-23 45.8 371 50.9 54.0		Permanent		Temporary	
Jun-23 46.4 36.6 51.1 53.1 Jul-23 42.4 35.6 50.2 51.4 Aug-23 38.9 39.8 49.5 47.8 Sep-23 45.1 47.7 51.6 54.6		UK	London	UK	London
Jul-23 42.4 35.6 50.2 51.4 Aug-23 38.9 39.8 49.5 47.8 Sep-23 45.1 47.7 51.6 54.6	May-23	43.8	40.4	50.7	55.5
Aug-23 38.9 39.8 49.5 47.8 Sep-23 45.1 47.7 51.6 54.6	Jun-23	46.4	36.6	51.1	53.1
Sep-23 45.1 47.7 51.6 54.6	Jul-23	42.4	35.6	50.2	51.4
	Aug-23	38.9	39.8	49.5	47.8
Oct-23 45.8 371 50.9 54.0	Sep-23	45.1	47.7	51.6	54.6
00120 1010 0111	Oct-23	45.8	37.1	50.9	54.0

Job vacancies

Latest survey data signalled a further deterioration in demand for permanent staff across London, with vacancies falling for the eighth consecutive month. That said, the rate of reduction eased to the weakest since March and was modest overall.

Meanwhile, a fresh rise in temp vacancies was recorded during October, thereby ending a six-month sequence of contraction. The upturn was modest overall and in line with the UK average.



sa, >50 = growth since previous month Permanent Temporary UK UK London London 45.2 50.9 46.7 Jun-23 526 45.6 53.6 49 5 47.1 Jul-23 52.3 45.6 53.1 50.2 45.3 53.1 47.8 Aug-23 52.0 Sep-23 49.1 46.8 49.1 48.3 51.7 Oct-23 49.9







2 Staff availability

Recruitment consultants are asked to report whether availability of permanent and temporary staff has changed on the previous month.



Permanent staff availability expands at quicker rate

The supply of candidates available to fill permanent positions in London rose markedly in October, thereby stretching the current run of expansion to 11 successive months. The respective seasonally adjusted index ticked up notably from September's six-month low and was the highest of the four monitored English regions.

According to panellists, redundancies and weakening demand for labour were key factors behind the latest expansion.

Temp staff supply rises sharply in October

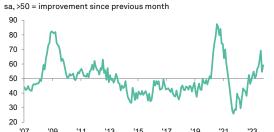
Recruitment agencies across London signalled a tenth consecutive monthly expansion in temp staff availability in October. The rate of growth accelerated from September's five-month low and was historically elevated. There were reports that redundancies as well as fewer projects and vacancies had pushed up the supply of temporary workers available in the market.

The upturn recorded across London was stronger than that seen across the UK as a whole.

Permanent Staff Availability Index



Temporary Staff Availability Index



sa, >50 = improvement since previous month

	Permanent		Temporary	
	UK	London	UK	London
May-23	55.8	66.4	52.9	56.8
Jun-23	57.6	66.8	58.0	58.1
Jul-23	61.6	74.3	58.8	62.9
Aug-23	60.3	68.5	59.1	69.1
Sep-23	55.3	55.3	58.2	54.6
Oct-23	59.1	63.7	57.8	59.1

3 Demand for skills

Skills in short supply: Permanent staff

Accounting/Financial	H
Estimators	(
Blue Collar	ŀ
Cleaners	I
Drivers	- 1
Site Managers	1
Construction	1
Quantity Surveyors	(
Surveyors	[
Engineering	1
Engineers	(
Technicians	F
Executive/Professional	F
Business Development Managers	F
Compliance Executive	(
PR	
Project Managers	A

	Hotel & Catering
	Chefs Hospitality
	IT & Computing
	IT Technology
	Nursing/Medical/Care
	Carers Doctors
	Healthcare Communications Nurses
	Occupational Therapist Paramedics
l	Physiotherapist
;	Psychologist Social Care Workers
	Other
	All Types of Candidates

Call Centre European Speakers Property Sales

Skills in short supply: Temporary staff

Blue Collar
Carpenters Security Guards
Construction
Drainage Specialists Labourers Structural Staff
Hotel & Catering
Chefs Hospitality Housekeeping
IT & Computing
Digital Software Engineers Technology
Other
All Types of Candidates Remote Workers

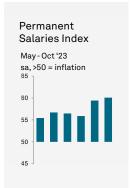






4 Pay pressures

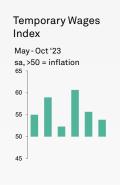
The recruitment industry survey tracks both the average salaries awarded to people placed in permanent jobs each month, as well as average hourly rates of pay for temp/contract staff.



Permanent salary inflation quickens to eight-month high

October data revealed a sustained rise in permanent starting salaries across London. The rate of salary inflation was the strongest since February and marked overall. According to anecdotal evidence, increased competition for suitably-skilled labour and the growing cost of living were behind the latest strengthening of pay pressures.

Furthermore, the uptick in starting pay across London was the most pronounced of the four surveyed English regions.



Temp wage growth dips to threemonth low

As has been the case since March 2021, temp wages continued to increase across London during October. That said, the rate of inflation was the weakest since July and softer than the historical average. The latest uptick was also only slightly quicker than that seen at the UK level.



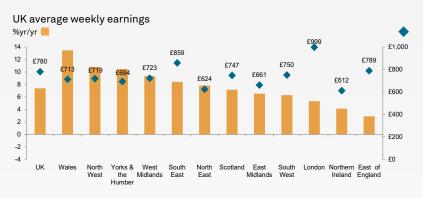


sa. >50 = inflation since previous month Permanent Temporary UK London UK London 59.6 May-23 55.4 57.4 55.0 58.6 56.7 56.4 59.0 Jul-23 58.3 56.5 54.6 52.3 60.7 Aug-23 58.2 55.9 55.9 Sep-23 57.6 59 4 52 9 55.7 57.4 60.1 53.5 Oct-23 53.9

Official data: UK average weekly earnings

Latest data from the Office for National Statistics showed that average weekly earnings across the UK rose by 7.4% on an annual basis to £780 during the second quarter of 2023.

Wales posted the strongest annual rise of all 12 UK regions (up 13.5% to £713), followed by the North West (up 10.8% to £719). The softest rate of pay growth was meanwhile seen in the East of England, where earnings increased by 2.9% to £789.



 $Source: Office \ for \ National \ Statistics \ via \ S\&P \ Global \ Market \ Intelligence.$





5 Regional comparison

The KPMG and REC, UK Report on Jobs: London is one of four regional reports tracking labour market trends across England. Reports are also available for the South of England, the Midlands and the North of England.

Staff appointments

The downturn in permanent staff hiring across the UK persisted in October, in line with the trend seen for just over a year. Furthermore, the rate of decline was strong, despite easing slightly to its weakest since June. The Midlands was the only monitored English region to register growth (albeit only marginally). The steepest contraction was seen in London.

In contrast, temporary billings rose across the UK at the start of the fourth guarter for a second month in a row. The North of England bucked the broader trend, posting a moderate decrease, while growth was recorded for the other three monitored English regions.

Candidate availability

October survey data indicated a sustained and accelerated improvement in permanent candidate availability across the UK. All four monitored English regions saw a rise in permanent labour supply, with London leading the upturn.

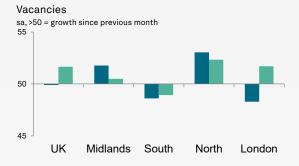
At the start of the fourth quarter, temporary candidate numbers also rose at the national level. The rate of improvement did however ease, to its weakest since May. The most marked increase in temporary staff supply was seen in the South of England.

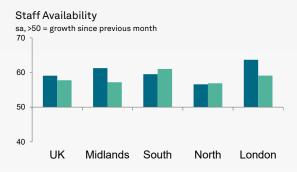
Pay Pressures

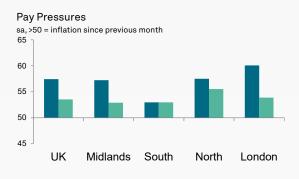
As has been the case since March 2021, the latest Report on Jobs survey signalled a further increase in starting pay for new permanent joiners in the UK. That said, the rate of salary inflation cooled to a 31-month low, bringing it back down in line with its historical average. London continued to lead the permanent starting pay growth at the English regional level.

Hourly rates of pay across the UK likewise increased at the start of the fourth quarter, even rising at a slightly faster pace than in September. That said, temp wage growth was the secondslowest seen across the current 32-month inflationary sequence. All four English regions continued to register higher temp pay, with the North of England topping October's rankings.















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Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted

For further information on the survey methodology, please contact $\underline{\tt economics@spglobal.com}.$

Survey Dates

Data were collected 12-25 October 2023.

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